

No.

09

HERNIS NEWS

HERNIS WINS PRESTIGIOUS ONSHORE CCTV CONTRACT IN THE MIDDLE EAST



REFERENCE

TORCHES

IN

VISUND

LIVING

QUARTERS



A BRIEF
FROM THE
SINGAPORE
OFFICE



NEW HERNIS ALLIANCE IN MEXICO;
MEET OUR AGENT ECN S DE RL

A BRIEF FROM THE SINGAPORE OFFICE

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HERNIS Scan Systems AS A VISLINK Marine & Energy Company

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Resilient performance

HERNIS Asia has made good progress in the first 9 months of 2009 despite the challenging external environment.

Most markets and segments have held up better than expected. However, the oil & gas segment is significantly down compared to last year. Just a few new projects have been seen coming into the market.

The overall performance is helped by early steps taken to improve productivity by sharing insight and pursuing new opportunities and by switching resources to aftermarket and the onshore segment.

Our key priority the first 9 months has been to improve our relations with our agents and customers by developing strong partnership. One of the key actions taken to do so has been to establish a project management department. Another is the newly signed service agent agreement with Dan Marine in China.

Going forward, our approach is to build up the pipeline of new prospects and to focus more on the aftermarket and the onshore segment capabilities by a leverage effort through our distribution channels. In addition, we are aiming to strengthen the presence of our agents in growth areas, such as Vietnam and Indonesia. On a longer term, we are assessing the advantages of establishing an assembly and test department in Singapore in order to strengthen our presence in the Asian market further.



Managing Director Olav Eikrem, HERNIS Asia gives us an update from the Asian market.

Prospects

HERNIS Asia expects that its market will continue to be affected by reduced demand and the impact of financial constrains, especially within the oil & gas segment, but it is always difficult to predict the depth and duration of a recession.

However, the expectation is that the overall order intake for the year will continue to grow and that the prospect for 2010 will be broadly similar to 2009.

Events

For HERNIS Asia, there are 2 more major upcoming events this year – the Customer's Appreciation Dinner which will be held at the Marriott Hotel on November 6th and Marintec 2009 in Shanghai, China on Dec. 1-4 where HERNIS will be present with our own booth as one of the Norwegian Maritime Exporters exhibiting on the Norwegian Pavilion.

HERNIS Asia

The Singapore office was established in 2001 and has since evolved from a small sales representative to a fully operational sales and service office.

HERNIS EX286

- THE RELIABLE HARD WORKER

The EX286 is one of HERNIS' flagships, and was first launched in 2003. HERNIS' EX Series are highly advanced process and surveillance camera stations that are CERTIFIED to meet worldwide explosion proof environments from the Arctic to the Sahara. Equipped with state-of-the-art features, the EX286 delivers world renowned reliability.

The EX286 combines pan/tilt, camera and Junction Box in one compact component able to withstand the harshest of environments and requires no maintenance. A compact footprint and proficient system components allow for ease of installation and configuration.

It is Ex approved for zone 1 (gas group IIC) and zone 21 (dust) and DNV (Det Norske Veritas) type approved, meaning it has been tested for operation in the most demanding locations, withstanding physical environmental challenges like vibration, humidity, extreme temperature variations and corrosion. Rated to IP 66 the camera station certifies protection from high-pressure water from any direction, including green sea, and guarantees no harmful effects.

The high quality 316 Stainless Steel electro polished EX286 guarantees a balanced centre of gravity, ensuring minimal wear and tear on machined parts, and maximum resilience to environmental exposure and direct sunlight, avoiding heat absorption. Low power consumption combined with the reflective surface has resulted in the lowest surface temperature classification possible, T6.

A single cable is sufficient for the transmission of data, power and video, routed directly to the control cabinet, eliminating the need for additional junction box equipment.

The EX286's pan/tilt, zoom, focus, iris, wiper functions are all automatic or manual, at any time to assure maximum accuracy and control. This camera station will quickly focus on a predefined object or area by utilizing the preset position feature. 100 positions are at your fingertips and will allow the operator to alternate between areas, processes or objects rapidly.

The fact that HERNIS is a complete systems supplier ensures that our camera stations have long design life and lifetime factory support*. The EX286 is designed to accept future software upgrade and diagnostics, remotely. The camera station may be used with any of the HERNIS control systems. Its reliability has been proven in thousands of Oil and Gas CCTV installations, world wide.

HERNIS products' long life cycle and low maintenance contributes to a minimal environmental impact so vital in today's global awareness.

The EX286 camera station is supplied with scratch resistant tempered glass and can be supplied with an integrated wiper (model EX286W).

*24 hour technical support line available for documented systems.



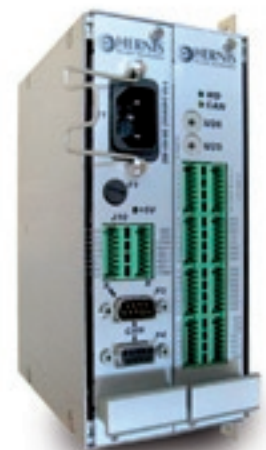
The Camera Station EX286W is one of the flagships in the HERNIS CCTV equipment portfolio.

A W added to the camera station name indicates that the model comes with a wiper: EX286 (without wiper), EX286W (with wiper).

NEW PRODUCT: CONTROL UNIT OK150

HERNIS can now offer a down-scaled CCTV Control Unit. This is the perfect control unit for small CCTV systems or even direct control of one camera station. The operator can use his existing control panel or joy stick dedicating only as many buttons to the CCTV system as he wants. The configuration is done in a user friendly and straight forward PC application.

“Based on customer input we saw the opportunity to meet a demand for a flexible and space saving control unit. The Control Unit OK 150 is built on our existing products but is down-scaled and well-suited for interfacing with driller's chair controls or other control panels. The typical application will be in small systems and where space is limited” says Sales Manager Jan Kristensen.



NEW HERNIS ALLIANCE IN MEXICO;

MEET OUR AGENT ECN S DE RL

As part of HERNIS strategy and focus in North America, HERNIS has recently signed an agreement with ECN S de RL de CV (ECN), located in Ciudad del Carmen, to explore the market potentials in Mexico. HERNIS finds this alliance very important enabling us to meet customers with good solutions and backed with the proper professional and technical background as well as local knowledge on oil business/activity in Mexico. "We are excited to develop the collaboration between our companies», says Øystein Sandberg, Managing Director at HERNIS US Inc.



Mr. Gunnar Ekman, head of ECN S de RL.

Gunnar Ekman who is heading the HERNIS activity in Mexico says that ECN is very pleased to have the opportunity to offer its services as Sales Agent for HERNIS Scan Systems in Mexico. This newly formed partnership represents together more than 50 years experience in the international oil and shipping industry and an in-depth understanding of the Mexican market. With two Mexicans and one Norwegian as owners of the company, Gunnar Ekman states that "we think ECN should be in a unique position to bridge the possible cultural or other differences between Norway and Mexico and be able to secure contracts and sales for HERNIS Scan Systems in the marine, offshore and onshore business segments, and otherwise assist HERNIS in establishing a presence in Mexico." ECN does not represent other principals yet, and the company's strategy is currently to focus 100% on introducing

the HERNIS CCTV solutions in Mexico and achieve the market position these products deserve. The work of constructing an ECN web site is starting in these days, which will increase HERNIS' exposure to the Spanish-speaking world in a significant way.

Gunnar Ekman has more than 30 years experience in the international offshore industry; the last 15 dedicated to sales and business development. He is living in Mexico and has been assisting Norwegian offshore technology-companies sell their services and products to PEMEX. He came to Mexico in 1996, while working for Schlumberger. His long career with this company includes a number of years in the USA, Venezuela, Nigeria and Norway, both in technical and managerial positions. He started in the oil industry developing software for navigation and positioning of offshore rigs using data from satellites. He holds a Master of Science degree from the University of Oslo and has presented papers at several international industry conferences, last time in June in Mexico.

Benjamin Gabriel Negroe Cervera has more than 20 years experience in the international Agency, Ship Brokering and offshore industry. During the last 16 years he has been responsible for the Management and General Direction of CANEGA in Mexico, providing full services & representations to various national and foreign Drilling, Tanker and Offshore companies. Benjamin Gabriel Negroe Cervera holds a Business Science degree from the Tampa College in the USA and has attended courses in Petroleum Tank Ship Operation from The World Trade Institute.

Bernardo Cuervo has 4 years experience from the offshore oil drilling industry in Mexico. During this period he has worked for Perforadora Dolphin Mexicana and Mexdrill Offshore, where

he managed and supervised the drilling contracts with PEMEX. He is also an experienced translator between English and Spanish.

In addition to the three owners, ECN has recently contracted Arjumand León Russi, an electronics engineer and Ana Cristina Santos Mendoza to take care of the sales in Cd del Carmen and Villahermosa, respectively. Both these places are important PEMEX operational centers for offshore and onshore oil activity.

The Mexican market represents its unique challenges. All oil and gas exploration, production, as well as refining and distribution are being taken care of by the national oil company PEMEX. Due to heavy taxation of PEMEX in the past, there has been a systematic underinvestment in exploration and various other sectors (for example maintenance, safety and environment) by the company during the last 20 years. However, insufficient hydrocarbon reposition rate in recent years and the dramatic consequence of a declining production of major fields have produced a push (since 2000) towards increased investments, accelerated implementation of new technologies and more risk taking. Nowadays, as a continuing effort to improve its standards, PEMEX is putting a strong focus on safety and security, and thereby preventing the number of accidents, robberies and environmental events happen. For the HERNIS products all this is good news and means that Mexico will be one of the largest markets on the entire globe; with its 200 offshore installations, onshore well sites in the order of thousands, 6 refineries, 12 gas processing centers, 8 petrochemical plants, 77 storage and distribution centers and 20 gas distribution terminals, this shows that the potential within PEMEX is huge. At the time of writing this article we are particularly excited about the

news from the Mexican government that PEMEX will make record investments in physical Infrastructure in 2010, surpassing 2009 which was also a record year, by more than 19%.

Øystein Sandberg newly came on his first visit to Mexico and PEMEX for several meetings, where he, Arjumand León Russi and Gunnar Ekman stated making a HERNIS product presentation to a large group of PEMEX engineers from the two marine region headquarters in Cd del Carmen. A group of people from a third operational center, Dos Bocas, joined the meeting via video conference. PEMEX is currently evaluating their need for CCTV systems for the marine installations so the interest was considerable. They pointed out particular problems with security, apart from increased safety needs, on a number of unmanned platforms that are exposed to pirate activity. We had meetings in Villahermosa where Ana Cristina Santos Mendoza joined in and assisted us. This time we met with PEMEX people from the South Region that is taking care of the onshore oil activity in Southern Mexico. They mentioned having some of the same challenges as the marine regions, i.e. unwanted visitors to well sites and pipelines. The next step will now be to fully understand how PEMEX is acquiring products such as the HERNIS CCTV systems. They already have a number of cameras purchased through integrators, but the experience is variable when it comes to reliability and service.

With all the above in mind we are convinced that HERNIS Scan Systems' products should be of great interest to PEMEX, other state monopolies (such as CFE) and the private industry in general.





Mr. Luis Fong, Project Mgr.

Company:

Excel Marco

Line of Business:

Solutions provider for process automation and safety systems in the marine industry

Business concept:

Excel Marco is a premier solutions provider for process automation and safety systems. We offer a wide variety of technical services, from safety assessment, systems design, engineering, programming and logic translation to full turn-key systems integration, on-site commissioning, training and maintenance.

Our engineering capabilities are strategically located with major engineering and integration facilities to enable fast-track projects completion to meet customer's requirements and to be delivered to any destinations worldwide.

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EXCEL MARCO EXPECTS TO IMPLEMENT MORE HERNIS CCTV

Since the first quotation was sent from HERNIS to Excel Marco in 2007 the two companies have worked together on several projects involving CCTV systems. These days Excel Marco is implementing HERNIS CCTV as part of the instrumentation and communication systems for a jack-up drilling rig built in the Middle East.

Mr. Luis Fong, Project Manager at Excel Marco is pleased with the cooperation: "We are continuously impressed by the good service support provided by HERNIS. The CCTV systems are user friendly and easy to implement. These days we are implementing HERNIS CCTV as part of the instrumentation and communication systems for a jack-up drilling rig built in the Middle East. We have just completed commissioning of HERNIS CCTV system for one of the rigs, Hull 107 in September 2009 and are very pleased with the high level of competency and service provided by HERNIS service engineers."

The CCTV system that HERNIS has designed for this particular rig is medium sized and includes three EX291C fixed camera stations, three EX286W PTZ camera stations and two Crane CCTV systems.

The CCTV system in the Driller's area consists of three PTZ and three fixed camera stations with Monitors and Control Panels for viewing and control purposes. The design ensures full view of the drilling process. Two fixed cameras are installed to overlook the drilling area and one fixed camera overlooks the BOP. The

monkey board and the casing stabbing board each have on PTZ camera whereas the shale shaker area is monitored through one fixed camera. A touch screen PC with the HERNIS Masterview Application is installed in the driller's cabin for user friendly and accurate control.

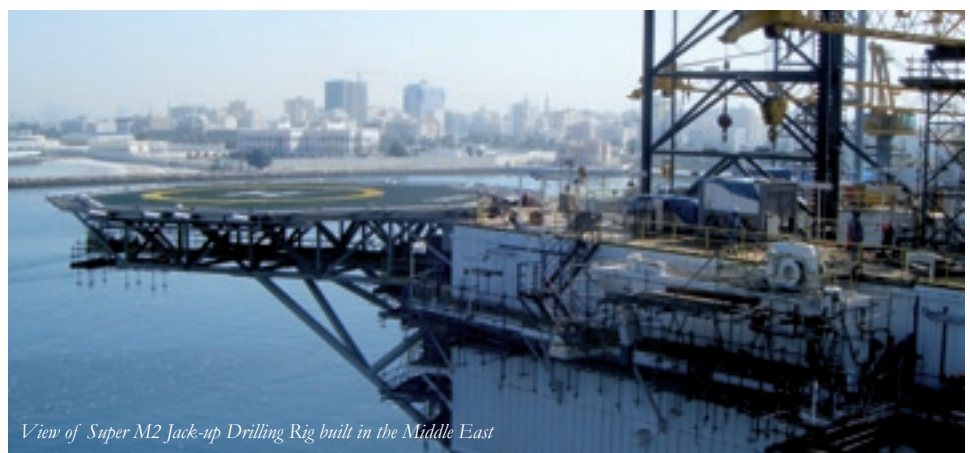
The two Crane CCTV systems are installed on the rig to overlook the topside of the load and crane hook assembly. The crane camera relays valuable information to the crane operator's monitor. With a clear view of the load the traditional difficulties of manoeuvring the load efficiently and safely are reduced significantly.

The CCTV system is supplied with complete documentation in accordance with Excel Marco's requirements.

HERNIS CCTV for more Excel Marco projects

Other ongoing projects with Excel Marco are the MIS Jack up Rigs, Hull Nos. 106, 108, 109, and 110 for which we will supply HERNIS 400 Compact Matrix systems, 3 EX286W camera stations, 3 EX291W camera stations, and 2 Crane TV systems.

MIS stands for Maritime Industrial Services Co Ltd Inc, the shipyard at Sharjah UAE, and a direct client of Excel Marco. The jack up rig under construction is type "Super M2", designed by Friede & Goldman, Texas, USA.



View of Super M2 Jack-up Drilling Rig built in the Middle East

REFERENCE TX40

CHOSEN AS EMERGENCY LIGHTING FOR STATOILHYDRO OFFSHORE WORKERS

In addition to having received very positive feedback on Reference as an operational lighting solution, general interest has also triggered new possibilities and areas of application. During the summer of 2009, StatoilHydro decided to implement the solution as standard portable emergency equipment within each sleeping cabin at their Visund oil rig.



Visund. Photo: Øyvind Hagen / StatoilHydro

A total of 93 Reference TX40 torches and chargers certified for EX zones were installed on Visund. Embedded features introduce both automatic emergency lighting during potential black outs, and a portable and reliable Ex light source in the case of an evacuation. The cabin implementation increases safety, reduces inspection requirements, and removes any accumulated cost of replacement batteries, light bulbs, and other spare parts. With an estimated installation time of 10 minutes per cabin, and a self maintained battery solution, there's hope that Reference will become a standard within accommodation areas offshore.

As a result of the Visund installation, other major contributors within the oil and gas industry have shown interest, and may follow in StatoilHydro's footsteps. Both Arne Martin Gjøseid and Einar Lende are pleased with these latest developments, and confident that the HERNIS torch range in time has the potential to reach many new segments and application areas.

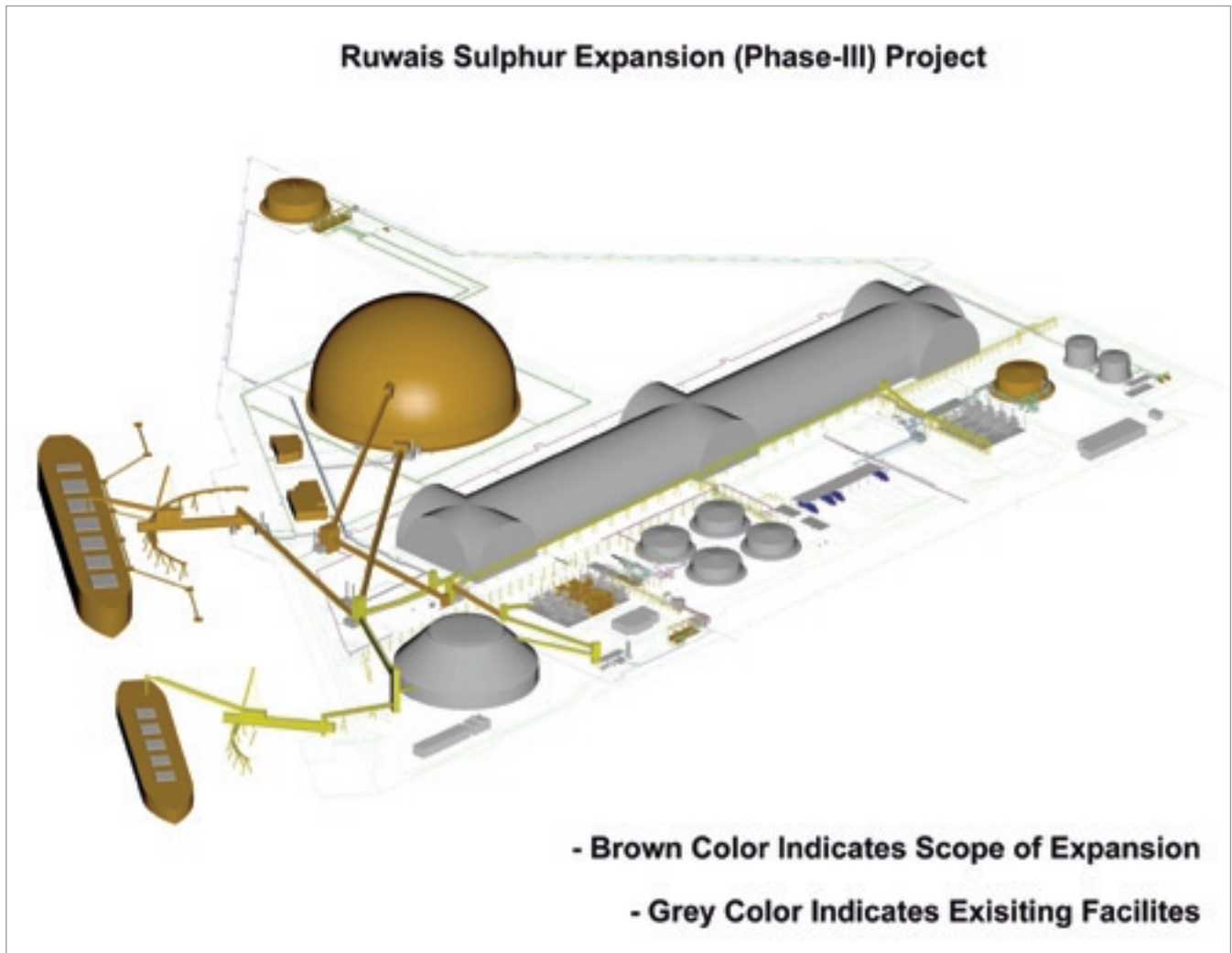


Torch and charger installed in sleeping cabin on Visund

HERNIS WINS PRESTIGIOUS ONSHORE

CCTV CONTRACT IN THE MIDDLE EAST

HERNIS drew the longest straw and won the order to supply the CCTV solution for the sulphur plant currently under construction for Takreer / Gasco in Abu Dhabi on technical grounds. The order value is USD 1 million and is another step in our efforts to embark on the offshore market. HERNIS is proud to be delivering the CCTV solution for such a prestigious project.



The contractor for the Ruwais Sulphur Handling Expansion project is Dodsal PTE LTD in Dubai who were awarded the USD 0.5 Billion Engineering, Procurement and Construction contract for the execution. The expansion will increase the storage capacity of the plant in order to handle liquid Sulphur from a number of the ADNOC group companies. The project involves state of the art instrumentation and control systems with high tech security and supervisory control systems.

The scope for HERNIS covers surveillance and CCTV monitoring of production processes including high risk hazardous areas in the sulphur plant.

“Looking at the tender specifications we immediately wanted this challenge. The project required a state of the art CCTV system with lots of technical edge”, says HERNIS’ Agent based in UAE, Mr. Apurva Shah who is the Product Manager of Consilium Middle East. “Our initial proposal included 53 EX

proof Camera Stations utilising Exd junction boxes containing fibre optic components, and a complete redundant IP network using HERNIS 500 as central system, trusting this would win us the project. The extensive collaboration between the concerned parties, Takreer, Dodsal and HERNIS contributing in design, ability, quality and functionality resulted in a high end solution.

It is a very proud agent we speak with who has been working on the project since 2005/2006 when Consilium Middle East FZC (Formerly Saab Marine Middle East) first submitted the bid to Dodsal. The project was awarded to Dodsal in February 2007 for complete EPC and HERNIS was in turn awarded the CCTV contract this year. "We refused to lose" Apurva says with a big smile.

Jan Kristensen, Sales Manager at HERNIS is very pleased with the success. "This is another excellent example of how well HERNIS international network is working, and how perseverance can take you a long long way. Thanks to the hard work of our

agent with multiple rounds of presentations and timely support from the back-office organisation at HERNIS we succeeded in bringing in this order. We are especially proud that we won on technical grounds, as our solutions and equipments are purpose-built for corrosive environments and offer unrivalled durability and stability".

HERNIS hopes that this prestigious and high profile contract, combined with the excellent report and good reference with the same client will be a great advantage for us in all future ADNOC group CCTV projects.



Mr. Apurva Shah, Product Mgr.

Company:

Consilium Middle East FZC

Line of Business:

One stop service provider in Industrial Automation, Fire & Safety & Marine

Business concept:

Since the beginning of its operation in the United Arab Emirates in 2000, Consilium Middle East has become a leading one stop service provider in the Industrial Automation, Fire & Safety & Marine market. Consilium at present represents more than 20 companies that are in the first three in their field of operation in terms of global market share, among them HERNIS is one of our valued partner. The company's vision is "setting benchmarks in engineering excellence".

Ownership:

Part of the Consilium Marine Group AB in Stockholm, Sweden

Number of Employees: 96

Turn Over 2008: US 22 M

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To withstand harsh environments from the heat and humidity of the Middle East to the arctic frost of the North Sea, HERNIS has developed housings and enclosures made of maintenance-free, electro-polished stainless steel.



2009 International Shipbuilding and Marine Exhibition **KORMARINE** 21~24, OCTOBER BEXCO, BUSAN, KOREA

BOOTH I37

Every second October HERNIS makes room for Kormarine, the international shipbuilding and Marine Exhibition in Korea. Please find your way to our stand on the Norwegian Pavilion where we are represented together with fellow Norwegian Maritime Exporters (NME). Our booth is # I37

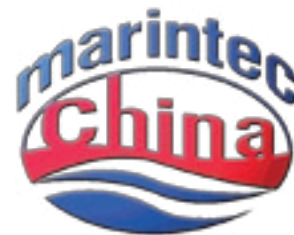
CELEBRATING OUR PARTNERSHIPS

On November 6th HERNIS invites our customers in Singapore to the 5th Customers Appreciation Dinner. The event will take place at the Marriott Hotel. Please join us on this special evening as we celebrate another year of partnership.

November 6th

ACTIVITY PLAN 2010

March 15 - 17	Agent Seminar, Asia
May 3 - 6	OTC, Houston, USA
June 1-2	Agent Seminar, Norway
August 24-27	ONS, Stavanger, Norway
November 5	Customers Appreciation Dinner, Singapore
Nov/Dec 30-3	Osea, Singapore



SEE US AT MARINTEC CHINA

In December it is once again time for the All China Maritime Conference and Exhibition, in Shanghai. HERNIS will be represented with sales people and equipment and look forward to welcoming existing as well as new partners to our stand on the Norwegian Pavilion. Stop by for the HERNIS CCTV experience!

WE WELCOME



New Project Engineer, Victor Lim

We are very pleased to introduce Mr. Victor Lim, our first Project Engineer stationed in Asia. His key role is to actively drive and manage projects in accordance with sales contracts and customers requirements in order to secure quality deliveries.

Victor brings along with him over 20 years of technical expertise with a diploma in Electronics and Telecommunication Engineering. He started as a technical specialist in Sony Corporation responsible for service, maintenance & repair of Sony consumer AV products. He then moved to PA, CCTV, and the Electronic Security industry and joined Honeywell Security Business as Technical and Application Support Engineer and later Bosch-ADC Technologies International Singapore Pte Ltd as Senior System Design Engineer. Prior to joining HERNIS last May, he was working as an Assistant Principal Engineer in Singapore Technologies Electronics Ltd. leading a team of technicians and engineers on project planning and coordination, logistics, procurement, and implementation of the island-wide Mass Rapid Train (MRT) CCTV projects.

Victor lives in the north-eastern part of Singapore together with his wife Cindy and three daughters aged 8, 12 and 14.

Welcome onboard, Victor!



New Regional Sales Manager, Terrence Chan

HERNIS is proud to welcome to our team a new Regional Sales Manager, Mr. Terrence Chan who will be working out of our Singapore office. Terrence brings 12 years of technical sales experience onboard, of which the last 5 years were in the electronic security solution industry with regional sales responsibilities in the South and South East Asia region.

Terrence' previous experience includes managing sales teams, business development, P&L responsibility and management. He has a Bachelor Degree in Mechanical Engineering and has recently been trained for Six Sigma. Terrence welcomes the challenges during these times of financial crisis as they keep his adrenaline going, "I believe that these are the times where the fittest will prevail" he says with a smile.

Terrence was born in the capital of Malaysia, Kuala Lumpur, but has now relocated himself to Singapore for his career advancement. For sports, Terrence has a keen interest in golf and jogs about 25-30km a week. Among friends and family Terrence enjoys relaxing with a glass of Pauillac.

A warm welcome to Terrence!



New Sales Assistant, Tove Hardaway

We are pleased to welcome Tove Hardaway back into our workforce. Tove worked at the sales and marketing department at HERNIS for 9 years before leaving us to pursue her career with another company as a Marketing Coordinator. After nearly 4 years we are very pleased to welcome her back into the sales department. Tove has extensive knowledge and experience with our equipment and routines and will be a great asset to us again. Tove lives with her two daughters at Tromøy. Both daughters are passionate horse riders, so most of the spare time is spent in the stables and at horse shows.

Join us in welcoming Tove back!

PAST EVENTS

AGENT SEMINARS 2009

Agents enjoyed sunny Boracay Philippines



A toast ended the 3 days Agent seminar at Boracay Philippines!

Last March, 11 agents joined HERNIS for the annual Agent Seminar in Asia, this time held at Boracay in the Philippines. The seminar is an important forum for open two way communication and we were able to identify and talk about important issues like visions, critical success factors and objectives. Through the active participation of our agent network, interesting perspectives from across the world were brought up and can be attended to in our marketing strategies.



The 2008 was a great year for HERNIS and as usual two agents were awarded a price for their efforts. The awardees are Eric Shin of Prime Technology Corporation in Korea and Apurnab Shah of Consilium Middle East FZC in UAE.

Arendal

In June 9 agents came to Arendal, Norway to catch up on HERNIS latest development and discuss work methods and the road ahead. "The chance to meet up with our personnel whom our agents deal with over the phone on a frequent basis is very good", says Marketing Director Bjørn Fossetøl. "It is very important for us to get feed back from our markets and in this setting we really get to the core of things".



Sales agents visited HERNIS HQ in June

OGA IN MALAYSIA

For the 12th time Oil and Gas Asia 2009 opened its doors to a record size exhibition space of 17,000 sqm spanning across 6 exhibition halls at the Kuala Lumpur Convention Centre in Malaysia. HERNIS participated along with leading oil companies and leaders of the oil and gas industry. We consider the OGA indeed a very good platform for building up new opportunities and partnerships, and appreciate the many visitors who stopped by our booth for a conversation and a look at our CCTV systems. This is one of the events we attend regularly due to the relevant visitor profile.



NORSHIPPING RESUMÉ

In June HERNIS exhibited our CCTV equipment on the world's second largest shipping exhibition, Norshipping in Oslo. Mr. Espen Christensen is responsible for the Norwegian Market and was in charge of the exhibit: "In these times of financial difficulties we were concerned that the exhibition would not present as many business opportunities as usual, but fortunately we were proved wrong.

HERNIS' SINGAPORE TEAM

Enjoyed Langkawi

A true Asian experience! A three days break at wonderful Langkawi in Malaysia was enjoyed by HERNIS Singapore team from May 1 to 3. One day was spent in general meetings, discussing updates and strategies towards HERNIS goals, visions, and mission, whereas the rest was a teambuilding event with activities and social dinners. Overall a good event for the team!

SERVICE TRAINING for Dan Marine Far East

The Singapore Service team, headed by Mr. Ivan Ho recently conducted service training for our sales and service agent in China; Dan Marine Far East. Their Service Manager Mr. Tango Tan Guo Hua and Service Engineer Mr. Mark Yu Cong Yi were invited to HERNIS' premises in Singapore for useful hands on technical experience with our CCTV equipment. The training was mainly conducted by Service Engineer Moses Quek who was very pleased with the event. "This training increases the technical capabilities of our HERNIS representatives which is needed to meet market expectations of impeccable standard, a reputation HERNIS has earned over our 27 years in the CCTV market", says Mr. Quek.

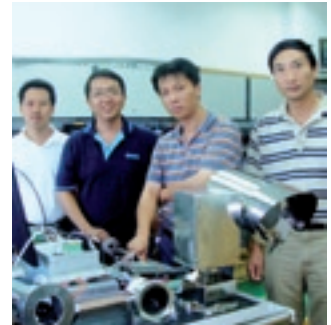


Image Capture: Dan Marine Far East's Service Manager Mr. Tango Tan Guo Hua and Service Engineer Mr. Mark Yu Cong Yi at HERNIS for technical training.

OTC RESUMÉ

In May 2009, HERNIS participated in the yearly Offshore Technology Conference (OTC) in Houston. Due to the global financial situation, combined with swine flu concerns, there was a slight uncertainty whether this would affect the participation and general interest for this event. We did experience a small reduction in number of visitors at the stand compared to 2008, yet the number was still exceeding our expectations. Numerous meetings with key customers were held, as well as establishment of new relations. Due to the allegedly revival of the oil and gas investments, we look forward to OTC 2010 with great expectations.

TASTE OF THE WORLD

Bibimbap - one of Korea's most popular one-dish meals

The word bibimbap means “mixed meal” or “mixed rice”. It is a bowl of rice that can be as simple or as fancy as you like, but basically it is rice topped with meat and various kinds of vegetables together with red chilli pepper. A drizzle of sesame oil will add to its savoury taste. The basic objective of bibimbap is to create a harmony of contrasting tastes, and the ingredients depend on the personal preferences of the chef. This recipe was provided by our Korean sales agent Mr. Eric Shin and wife.

Ingredients: (4 servings)

Steamed rice
a package of bean sprouts
a bunch of spinach
two small size of young zucchini
5-7 shitake mushrooms
1 small carrot
200g of ground beef
100g broad bellflower roots
100g bracken (kosari)
5 eggs
Soy sauce, hot paper paste, garlic, sesame oil, vegetable oil

Preparing bibimbap

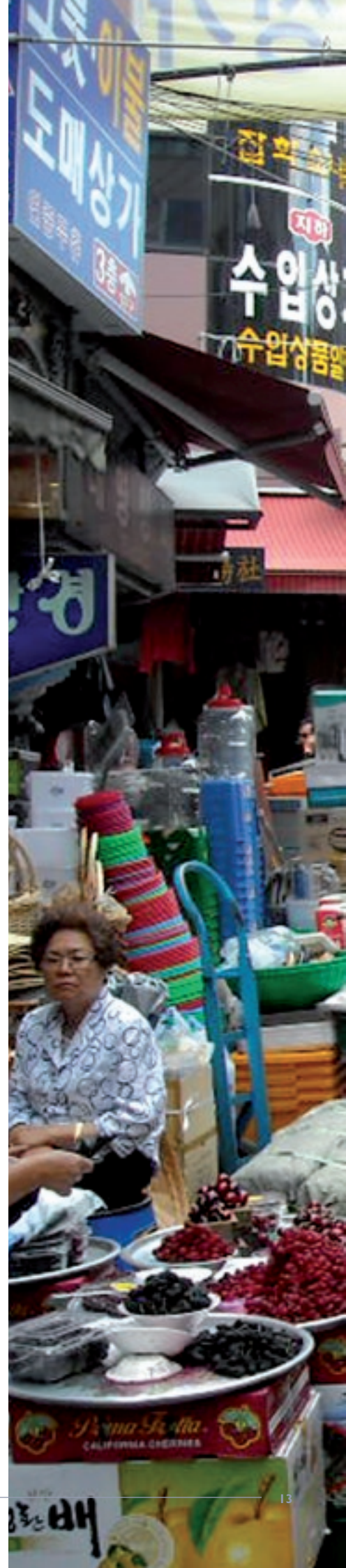
1. Cook rice. You can use a rice cooker or a stainless pot
2. Prepare a large platter to put all your ingredients on.
3. Rinse your bean sprouts 3 times and put them in a pot with a cup of water. Add 1 ts of salt and cook for 20 minutes. Drain water and mix it with 1 clove of minced garlic, sesame oil and a pinch of salt. Put it on the platter.
4. Put your spinach in a pot of boiling water and stir it for a minute. Then rinse it in cold water a few times and squeeze it lightly. Mix it with a pinch of salt, 1 clove of minced garlic and sesame oil and place it on the platter.
5. Cut 2 small zucchinis into thin sticks; sprinkle them with a pinch of salt and mix. A few minutes later, sauté them in a pan over high heat. They are cooked when they begin to look translucent. Put it on the platter.

6. You can buy soaked and cooked “kosari” at a Korean grocery store. Prepare about 2 or 3 cups of kosari for this 4 servings of bibimbap. Cut it into pieces 5-7 cm long and sauté in a heated pan with 1 tsp of vegetable oil. Stir and add 1 tbsp of soy sauce, 1/2 tsp of sugar, and cook them for 1-2 minutes. Add sesame oil. Put it on the platter.
7. Slice shitake mushrooms thinly and sauté with 1 tsp of vegetable oil. Add 2 tsp of soy sauce and 1 or 2 tsp of sugar and stir for 2 minutes. Add some sesame oil, and place it on the platter.
8. Add some oil and 200 grams of ground beef on a heated pan, and stir. Add 4 cloves of minced garlic, 1 tbsp of soy sauce, 1/2 tsp of sugar, a little ground black pepper, and sesame oil. Put it on the platter.
9. Cut a carrot into strips, sauté for 30 seconds and put it on the platter.
10. Prepare eggs as you like, sunny side up or fried
11. Put your rice in a big bowl, and arrange all your vegetables and meat attractively. Place the sunny side up egg in the centre.
12. Serve with sesame oil and hot pepper paste.

Enjoy the meal!



Namdaemun Market, this is the largest traditional market in Korea and has been in existence since 1414.





Developing the Next Generation CCTV

HERNIS' is developing the next generation modular CCTV- architecture based on the markets' need for remote monitoring of comprehensive onshore and offshore installations

New features:

- Easy expansion by adding multiple CCTV systems
- Secure access via a web based user interface
- Seamless transfer of video and control signals between the operator terminal and the camera stations in the different CCTV systems
- Distributed built-in software
- Automatic download and update of software
- Diagnostics via operator interface

Benefits:

- Covers vast geographical distances
- Expandably by endless number of camera stations
- Independent of available telecom-infrastructure
- Applicable in practically inaccessible areas
- Minimal maintenance
- Reliable software maintenance
- Easy human machine interface
- Minimal resource requirements; calls for Monitor, Internet and Software Lisence only

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Secure Communications

